



We Create Digital Leaders

Half-Year Results 2021/2022

2021 / 2022 Half-Year Report

Group key figures	3
Shareholders' letter	4

CREALOGIX Group financial report

Consolidated income statement	6
Consolidated balance sheet	7
Statement of changes in equity	8
Consolidated cash flow statement	9
Condensed notes to the consolidated financial statements	10
Important Group companies	15
Dates and contacts	16

Group key figures

Amounts in thousands of CHF	July – December 2021	July – December 2020
Net sales from goods and services	45,442	52,572
Net sales growth	-13.6%	8.1%
Sales growth in local currencies	-13.9%	9.5%
EBITDA	-3,849	1,181
in % of net sales from goods and services	-8.5%	2.2%
Free cash flow	-15,434	-1,532
Adjusted earnings per share	-5.50	-0.37
Full-time employees	572	694
	31 December 2021	On 30 June 2021
Balance sheet total	110,615	115,888
Equity ratio	30%	38%

Non-GAAP Financial Measures

CREALOGIX supplements its SWISS GAAP FER results with the following non-GAAP financial measures:

Local currency sales growth	July – December 2021	July – December 2020	Growth
Net sales from goods and services	45,442	52,572	-13.6%
FX impact of the period	-152	643	
Local currency sales from goods and services	45,290	53,215	-13.9%

CREALOGIX defines local currency sales growth as sales growth excluding the effect of currency exchange rate fluctuations that result from translating activity outside of Switzerland into Swiss Francs.

CREALOGIX believes local currency information provides a helpful assessment of business performance and an useful measure to compare results between periods.

Adjusted earnings per share	July – December 2021	July – December 2020
Consolidated profit attributable to Shareholders of CREALOGIX Holding AG	-10,096	-2,938
Goodwill amortisation, net of tax	2,439	2,421
Adjusted consolidated profit	-7,657	-517
Weighted average number of shares outstanding	1,391,482	1,390,302
Adjusted Earnings per share	-5.50	-0.37

CREALOGIX defines adjusted earnings per share as diluted earnings per share excluding goodwill amortisation, net of tax. CREALOGIX believes that adjusted earnings per share constitutes important information because it excludes a charge that is not directly related to current ongoing operations and is not included in the expenses of other international accounting standards. It therefore helps to compare ongoing operating performance.

Free cash flow	July – December 2021	July – December 2020
Cash flow from operating activities	-9,023	-767
Disposal /(Purchase) of tangible and intangible assets	-6,411	-765
Free cash flow	-15,434	-1,532

CREALOGIX defines free cash flow as cash flow from operating activities including purchase and disposal of tangible and intangible assets and before acquisition cost payments. CREALOGIX believes that free cash flow constitutes important information because it represents the cash CREALOGIX generates from operations after required investment in its asset base are done and therefore available for distribution to security holders.

Shareholders' letter



Dear shareholders

The ongoing transition from a licence model to a rental (SaaS) business model and greatly increased product development expenditures have changed the revenue structure and put a strain on profitability. Total revenue decreased to CHF 45.4 million in the first half of 2021/2022. The decline was mainly due to non-recurring revenues from licensing and device business. The continued severe travel restrictions due to the COVID-19 pandemic and the associated difficulties in acquiring new customers also had a dampening effect on growth targets.

We are pleased that CREALOGIX was able to again increase the share of recurring revenues. In particular, the company was able to increase its SaaS/hosting revenue significantly yet again. These figures confirm that the consistent focus on the SaaS model will pay off in the medium term and that these revenues will stabilise at a higher revenue level.

Half-year results: Confirmation of our chosen strategy

Total revenue for the first half of 2021/2022 came in at CHF 45.4 million compared to CHF 52.6 million in the same period last year. Recurring revenue amounted to CHF 25.4 million, which was slightly lower than in the same period last year (CHF 26.4 million). Overall, however, the share of recurring revenue on total revenue increased to 56% (previous year 50%). SaaS/hosting revenue was also 8% higher than last year, accounting for 32% of total revenue, or CHF 14.4 million compared to just CHF 13.2 million in the first half of 2020/2021. The higher SaaS revenue was mainly attributable to orders from the German development banks.

In an effort to drive forward the development of the funding portal for the German development banks and other strategic products, product development (R&D) expenditures remained at a high level in the first half of 2021/2022. In total, CREALOGIX invested 30% of its revenue in R&D. By comparison, in the previous year, it was 18% over the same period. In addition to the lower sales volume, the high development expenses became a drag on EBITDA, and the additional cost-cutting measures could not fully compensate for this outcome. EBITDA amounted to CHF -3.8 million, compared to CHF 1.2 million in the first half of 2020/2021. In the first half of 2021/2022, CREALOGIX recorded a net loss of CHF -7.7 million before goodwill amortisation (previous year: CHF -0.5 million). Due to the increased expenditures, the free cash flow amounted to CHF -15.4 million (previous year: CHF -1.5 million). As a result, cash and cash equivalents decreased to CHF 22.7 million (30 June 2021: CHF 27.7 million). Accounting continues to be conservative, with goodwill arising from past acquisitions being constantly amortised and research and development (R&D) expenses charged directly to the income statement.

Review: successful launch of customer solutions

The high product investments in the first half of 2021/2022 made a significant contribution to the successful launch of new solutions, such as the funding portal for the German development banks. The modules of the development bank solution are being continuously implemented, and CREALOGIX also provides hosting and operations for five institutions. Further institutions will be added in the coming months. The company was successful in expanding its presence in the Middle East. CREALOGIX also sold successfully significant additional solutions to existing customers in Switzerland and the Middle East.

In the first half of the financial year, staffing levels were reduced thanks to efficiency improvements, a focus on strategic priorities and the establishment of nearshore centres. CREALOGIX will continue working on its cost base.

Outlook: approaching the second half of the year with confidence

CREALOGIX will achieve higher revenue in the second half of the 2021/2022 financial year compared to the first half. CREALOGIX continues to implement its SaaS strategy with dedication, and expects a substantially improved EBITDA margin in the 2022/2023 financial year, provided that the geopolitical situation does not further deteriorate.

The transition of the business model towards a globally leading SaaS provider for digital banking continued successfully, which was particularly evident in the launch of the funding portal for seven German development banks. The banking environment remained challenging, especially in the context of the pandemic, which is now steadily subsiding. With this in mind, we would like to express our sincere thanks for the high level of commitment of all of our employees and the trust our clients and investors have placed in CREALOGIX.

We look forward to continuing on the path we have chosen with all of them and to achieving our common goal of inspiring end customers with our digital banking solutions.

J. Rolle

Bruno Richle Chairman of the Board of Directors

Oliver Weber Chief Executive Officer

Consolidated income statement

Amounts in thousands of CHF	Notes	July – December 2021	In %	July – December 2020	In %
Net sales from goods and services	4	45,442	100.0	52,572	100.0
Other operating income		1,461	3.2	135	0.3
Goods and services purchased		-15,700	-34.5	-15,768	-30.0
Change in inventory of finished and unfinished goods as well as unbilled goods and services		-2,596	-5.7	791	1.5
Personnel expenses		-26,450	-58.2	-32,596	-62.0
Marketing expenses		-609	-1.3	-668	-1.3
Rent, maintenance and repairs		-1,259	-2.8	-1,670	-3.2
Other operating expense		-4,138	-9.1	-1,615	-3.1
EBITDA*		-3,849	-8.5	1,181	2.2
Depreciation on tangible fixed assets		-535	-1.2	-631	-1.2
Amortisation on Goodwill		-2,439	-5.4	-2,421	-4.6
Amortisation on other intangible assets		-428	-0.9	-458	-0.9
Operating result		-7,251	-16.0	-2,329	-4.4
Financial income		1	0.0	579	1.1
Financial expense		-1,595	-3.5	-1,265	-2.4
Financial result		-1,594	-3.5	-686	-1.3
Ordinary earnings before tax		-8,845	-19.5	-3,015	-5.7
Earnings before tax		-8,845	-19.5	-3,015	-5.7
Income tax		-1,204	-2.6	292	0.6
Consolidated loss		-10,049	-22.1	-2,723	-5.2
Attributable to:					
Shareholders of CREALOGIX Holding AG		-10,096	-22.2	-2,938	-5.6
Minority interests		47	0.1	215	0.4
Earnings per share attributable to shareholders in CHF:	3				
Undiluted		-7.26		-2.11	
Diluted		-7.26		-2.11	

*) Operating result excluding depreciation on tangible fixed assets, amortisation on goodwill and amortisation on other intangible assets

Consolidated balance sheet

Amounts in thousands of CHF	Notes	31 December 2021	In %	30 June 2021	In %
ASSETS					
Current assets					
Cash and cash equivalents	_	22,737		27,741	
Receivables from goods and services		18,662		17,480	
Other short-term receivables		1,702		1,234	
Prepayments and accrued income		4,362		3,327	
Work in progress/inventories		5,679		7,976	
Total current assets		53,142	48.0	57,758	49.8
Non-current assets					
Financial assets		1,722		1,654	
Tangible fixed assets		4,306		3,507	
Intangible assets		46,377		46,392	
Deferred tax assets		5,068		6,577	
Total non-current assets		57,473	52.0	58,130	50.2
Total ASSETS		110,615	100.0	115,888	100.0
LIABILITIES AND EQUITY					
Current liabilities	_				
Payables from goods and services		8,010		8,987	
Other short-term liabilities		2,578		3,926	
Short-term financial liabilities	5	14,750		4,400	
Accrued liabilities and deferred income		24,801		24,730	
Short-term provisions		341		2,277	
Income tax liabilities		546		282	
Total current liabilities		51,026	46.1	44,602	38.5
Non-current liabilities					
Long-term financial liabilities	5	25,261		25,194	
Long-term provisions		1,250		1,720	
Deferred tax liabilities		112		302	
Total non-current liabilities		26,623	24.1	27,216	23.5
Total LIABILITIES		77,649	70.2	71,818	62.0
Shareholders' equity					
Share capital	8	11,187		11,183	
Treasury shares		-245		-922	
Capital reserves		58,506		58,341	
Translation differences		-4,984		-3,083	
Retained earnings		-31,708		-21,612	
Total equity before minorities		32,756		43,907	
Minority interests		210		163	
Total SHAREHOLDERS' EQUITY		32,966	29.8	44,070	38.0
Total LIABILITIES AND EQUITY		110,615	100.0	115,888	100.0

Statement of changes in equity

Amounts in thousands of CHF	Share capital	Treasury shares		Translation differences	Retained earnings	Total equity before minority interests	Minority interests	Total equity
30 June 2020	11,183	-1,021	58,298	-5,056	-14,220	49,184	-3,483	45,701
					4.04	404	404	
Purchase of minority stake	0	0	0	0	-161	-161	161	0
Distribution to minority interests	0	0	0	0	-3,177	-3,177	3,177	0
Currency translation of foreign entities	0	0	0	1,204	0	1,204	80	1,284
Consolidated profit / -loss	0	0	0	0	-2,938	-2,938	215	-2,723
Share-based compensation	0	0	135	0	0	135	0	135
Change in treasury shares	0	701	90	0	0	791	0	791
31 December 2020	11,183	-320	58,523	-3,852	-20,496	45,038	150	45,188
Currency translation of foreign entities	0	0	0	769	0	769	0	769
Consolidated profit / -loss	0	0	0	0	-1,116	-1,116	13	-1,103
Share-based compensation	0	0	-193	0	0	-193	0	-193
Change in treasury shares	0	-602	11	0	0	-591	0	-591
30 June 2021	11,183	-922	58,341	-3,083	-21,612	43,907	163	44,070
Increase from convertible bond	4	0	48	0	0	52	0	52
Currency translation of foreign entities	0	0		-1,901		-1,901	0	-1,901
Consolidated profit / -loss	0	0	0	0	-10,096	-10,096	47	-10,049
Share-based compensation	0	0	112	0	0	112	0	112
Change in treasury shares	0	677	5	0	0	682	0	682
On 31 December 2021	11,187	-245	58,506	-4,984	-31,708	32,756	210	32,966

Consolidated cash flow statement

Amounts in thousands of CHF Note	es July – December 2021	July – December 2020
Consolidated profit/ -loss	-10,049	-2,723
Income tax	1,204	-292
Depreciation/amortisation	3,402	3,510
Financial result	1,594	686
Change in receivables from goods and services, accruals, other receiv- ables and other non-cash flow related positions	-3,274	-5,342
Change in work in progress/inventories	2,174	-702
Change of payables from goods and services, accruals and other payables	-1,014	7,508
Change in provisions	-2,396	-2,662
Interest paid	-595	-318
Tax paid	-69	-432
Cash flow from operating activities	-9,023	-767
Investing activities		
Purchase of tangible fixed assets	-1,406	-494
Disposal of tangible fixed assets	0	12
Purchase of intangible assets	-5,005	-283
Acquisition of organisations, net of cash	6 0	-324
Cash flow from investing activities	-6,411	-1,089
Financing activities		
Proceeds from borrowings	10,350	0
Repayment of loans	0	-5,000
Purchase of treasury shares	-525	-972
Sale of treasury shares	1,084	1,703
Cash flow from financing activities	10,909	-4,269
Effects from exchange rate changes	-479	301
Net change in cash and cash equivalents	-5,004	-5,824
Cash and cash equivalents at beginning of period	27,741	35,959
Cash and cash equivalents at end of period	22,737	30,135

Condensed notes to the consolidated financial statements

1 Basic information

CREALOGIX Holding AG (the "Company") and its subsidiaries constitute the CREALOGIX Group. CREALOGIX globally markets its extensive product range for tomorrow's digital bank. The CREALOGIX Group is a stock corporation headquartered in Switzerland. The address of its registered office is Maneggstrasse 17, 8041 Zurich. The Group's registered shares (CLXN) are traded on the SIX Swiss Exchange under identification number 1 111 570.

The convertible bond (CLX19) issued on 6 November 2019 is traded on the SIX Swiss Exchange under Swiss security number 41 904 722.

These unaudited consolidated interim financial statements for the first half of 2021/2022 were approved for issue by the Board of Directors on 9 March 2022. The consolidated financial statements are reported in Swiss francs (CHF).

Year-end rates (balance sheet) Average rates (income statement) 31 December 2020 July - December 2020 31 December 2021 July - December 2021 EUR 1.04 1.08 1.08 1.08 CAD 0.72 0.70 0.73 0.70 USD 0.92 0.88 0.92 0.92 GBP 1.23 1.21 1.26 1.19 SGD 0.67 0.66 0.67 0.66

The following foreign exchange rates were applied:

2 Summary of significant accounting and valuation policies

These unaudited consolidated interim financial statements for the first half of 2021/2022 for the period ending 31 December 2021 have been prepared in accordance with Swiss GAAP FER 31 Interim Financial Reporting. The half-year report does not contain all the information and disclosures required for a full annual report.

In tables, monetary values are presented in CHF thousands if not mentioned otherwise. Due to roundings, the sum of the figures given in this report may not precisely equal the stated totals and percentages may not be exact in some cases.

CREALOGIX operates in markets which are not subject to seasonal market fluctuations.

3 Earnings per share

	July – December 2021	July – December 2020
Consolidated profit/ -loss attributable to Shareholders of CREALOGIX Holding AG	-10,096	-2,938
Weighted average number of shares outstanding	1,391,482	1,390,302
Maximum number of new shares (convertible bonds)*	199,560	200,000
Earnings per share - undiluted in CHF	-7.26	-2.11
Dilutive effect of conversion of convertible bonds in CHF	n/a	n/a
Earnings per share - diluted in CHF	-7.26	-2.11

*) Represents the maximum dilutive shares as per balance sheet date which might have an impact on the diluted earnings per share calculation. Since the share price traded below the conversion price of CHF 125, no conversions were made. Consequently, there is no dillution effect.

4 Segment information

4.1 Geographical segments

The Group's primary operating segments fall into three geographical locations: Switzerland (where the Group is headquartered), Europe and Rest of World (mainly Middle East and Asia).

Net sales from goods and services	July – December 2021	July – December 2020
Switzerland	14,826	21,982
Europe	20,229	21,680
Rest of World	10,387	8,910
Total Group	45,442	52,572

Net sales from goods and services are assigned to the country where the client is domiciled.

4.2 Net sales from goods and services by category

Net sales from goods and services	July – December 2021	July – December 2020
Hosting and SaaS services	14,358	13,208
Maintenance	11,025	13,139
Total recurring revenue	25,383	26,347
Sales from services	15,945	18,614
Sales of goods	1,157	3,780
Licence sales	2,957	3,831
Total net sales from services, goods and licences	20,059	26,225
Total sales from goods and services	45,442	52,572

The CREALOGIX Group is a leading independent software provider in Europe, Middle East and the Asia-Pacific region. CREALOGIX globally markets its extensive product range for the digital bank of tomorrow under the term Digital Hub.

The Board of Directors and Executive Management govern the CREALOGIX Group based on the financial statements of the individual group companies as well as the consolidated financial statement. Due to the economic similarity of the companies, the uniform strategy and the central management of the Group by Executive Management, CREALOGIX presents a summary of its business activities as a single segment, applying Swiss GAAP FER 31.

5 Financial liabilities

On 6 November 2019 the GROUP issued a convertible bond (CLX 19) with a face value of CHF 25 million, a term of 5 years and an issue and placement price of 100 per cent. The coupon was fixed at 1.5 per cent (payable annually on 6 November) and the conversion price at CHF 125.

Financial liabilities are recorded and valued at their present value.

31 December 2021	Present Value	Nominal Value	Due Date	Interest Rate range
Short-term financial liabilities	500	500	2022	0.0%
Short-term financial liabilities	3,900	3,900	2022	0.5%
Short-term financial liabilities	10,350	10,350	2022	1.0%-1.5%
Total	14,750	14,750		
Long-term financial liabilities				
Convertible bond (CLX19)	24,241	24,945	2024	1.5%
Other financial liabilities	1,020			
Total	25,261	24,945		

30 June 2021	Present Value	Nominal Value	Due Date	Interest Rate
Short-term financial liabilities	500	500	2022	0.0%
Short-term financial liabilities	3,900	3,900	2022	0.5%
Total	4,400	4,400		
Long-term financial liabilities				
Convertible Bond (CLX19)	24,169	25,000	2024	1.5%
	1.025			
Other financial liabilities	1,025			

6 Capital of the organisation

The total number of issued registered shares amounts to 1 398 342 (June 2020: 1 397 902). In the period under review, fractions of the convertible bond were converted into 440 shares (previuos year: 0 shares). The share capital increased by CHF 4 thousand to 11 187.

Since 1 March 2007, each share has a nominal value of CHF 8.

Since 27 October 2019, the conditional capital of the organisation consists of 300 thousand registered shares with a nominal value of CHF 8 per share in connection with the issuance of convertible bonds, warrant-linked bonds or other financial market instruments. As per 31 December 2021, 299 466 registered shares (June 2021: 300 000 shares) were outstanding.

Since 27 October 2021, the Board of Directors is authorised to increase share capital by as much as CHF 2 400 000 by issuing up to 300 thousand registered shares with a nominal value of CHF 8 each until 31 October 2023. As per 31 December 2021, 300 000 registered shares (June 2021: 300 000 shares) were outstanding.

7 Events after the balance sheet date

Since the balance sheet date of 31 December 2021, there were no significant events that would have a financial impact on the period under review.

Important Group companies

CREALOGIX Holding AG

Headquarters Maneggstrasse 17, P.O. Box 8041 Zurich T + 41 58 404 80 00 contact-ch@crealogix.com

Switzerland

CREALOGIX AG Maneggstrasse 17, P.O. Box 8041 Zurich Tel: + 41 58 404 80 00

Swiss Learning Hub AG Maneggstrasse 17, P.O. Box 8041 Zurich Tel: +41 58 404 88 70

Germany

CREALOGIX (Deutschland) GmbH

Breitscheidstrasse 10 70174 Stuttgart Tel: +49 711 614160

CREALOGIX (Deutschland) GmbH Mühlenstrasse 18 26441 Jever

CREALOGIX BaaS GmbH & Co. KG Am Hofbräuhaus 1 96450 Coburg

Spain & Middle East

CREALOGIX | Innofis S.L. Balmes 150 08008 Barcelona Tel: +34 936 671855

Saudi CREALOGIX Single-Partner LLC Cooperative Company Tower Floor 16 King Fahd Road Riyadh 11432 Tel: +966 55 197 7775

Austria

CREALOGIX (Austria) GmbH Hohlweggasse 2/25 1030 Vienna Tel: +43 1 3771212

Singapore

CREALOGIX PTE Ltd. 5 Shenton Way UIC Building, #10-01 Singapore 068808 Tel: +65 9632 2804

United Kingdom

CREALOGIX MBA Ltd. Staple House, Staple Gardens Winchester, Hampshire, SO23 8SR Tel: +44 1962 841494

Dates and contacts

Important dates

13 September 2022 Presentation of 2021/2022 Annual Results

26 October 2022 Ordinary Shareholder's Meeting

Contact addresses

CREALOGIX Investor Relations CREALOGIX Holding AG Daniel Bader, Chief Financial Officer Maneggstrasse 17 | 8041 Zurich| Switzerland +41 58 404 80 00 | daniel.bader@crealogix.com

Caution concerning forwardlooking statements

This half-year report contains forward-looking statements regarding CREALOGIX that are inherently susceptible to risk and uncertainty. The reader must therefore be aware that actual future results may vary from these statements. Forwardlooking statements are projections of possible developments. All forward-looking statements are based on information available to CREALOGIX at the time the half-year report was prepared.

You can read the entire half-year report of the CREALOGIX Group online at:

crealogix.com/report-en

Publication details

Published by:	CREALOGIX Holding AG, Zurich
Concept:	CREALOGIX Corporate Communications, Zurich
Financial report:	CREALOGIX Investor Relations, Zurich
Design:	BSSM Werbeagentur AG, Basel
Photos:	PeopleImages; gettyimages

© CREALOGIX Holding AG 2022

